ADK WINERY	DISCOUNTS&	CLUB MEMBER PRO	GRAM DETAILS - BEN	EFITS & POLICIES
	Non Member	My ADK Subscriber	CASE CLUB	GOLD CLUB
Joining is EASY!	NA	Join in our tasting room or online. Starts at just 3 bottles!	Buy 1 case <i>(12 btls)</i> in a single purchase at regular discounts to become a Case Club Member & enjoy benefits all year!	Upgrade to GOLD CLUB by purchasing 24 <i>more</i> btls in a calendar year ( <i>36 btls total</i> ). Or, buy 36 btls in one transaction!
IN-STORE	Non Member	My ADK Subscriber	CASE CLUB	GOLD CLUB
24+ Bottles	\$85 Off			
18-23 Bottles	\$50 Off	10% Off	20% Off	25% Off
12-17 Bottles	\$35 Off			
6-11 Bottles	\$12 Off		15% Off	20% Off
3-5 Bottles	\$5 Off			
1-2 Bottles	NA		10% Off	15% Off
ONLINE DEALS	Non Member	My ADK Subscriber	CASE CLUB	GOLD CLUB
24+ Bottles	\$20 Off & FREE Shipping	10% off wine and FREE shipping	\$25 Off & FREE Shipping	\$30 Off & FREE Shipping
18-23 Bottles	\$15 Off & FREE Shipping		\$20 Off & FREE Shipping	\$25 Off & FREE Shipping
12-17 Bottles	\$10 Off & FREE Shipping		\$15 Off & FREE Shipping	\$20 Off & FREE Shipping
6-11 Bottles	\$0 Off & FREE Shipping		\$10 OFF & FREE Shipping	\$15 Off & FREE Shipping
3-5 Bottles	\$0 Off & \$25 Shipping	10% off wine & \$9.99 shipping!	\$5 Off & \$25 Shipping	\$10 Off & \$25 Shipping
1-2 Bottles	\$0 Off & \$25 Shipping	10% off wine no shipping discount	\$0 Off & \$25 Shipping	\$5 Off & \$25 Shipping
<b>MORE PERKS!</b>	Non Member	My ADK Subscriber	CASE CLUB	GOLD CLUB
FREE Wine Tasting Sesions		Free Tasting OR Free Glass of Wine for Subscriber <u>+ 1</u>	Free Tasting OR Free Glass of Wine for Club Member $\pm 1$	Free Tasting OR Free Glass of Wine for Club Member $\pm 3$
		<u>Guest</u> 1x/monthly	<u>Guest</u> 1x/monthly	Guests 1x/monthly
Accessories / Gifts / <u>Retail Food</u> Wine by the Glass and Cocktails		10% Off	10% Off	15% Off
Event Ticket Discounts	fo	10% Off Select Winery Events & Adirondack Wine & Food Festival Tickets	10% Off Select Winery Events & Adirondack Wine & Food Festival Tickets	15% Off Select Winery Events & Adirondack Wine & Food Festival Tickets
Private Event Room Rental discount	ř	10% off Room Rental Rate Off Season only, Black out dates apply		
Exclusive Club Member Events 4 Times a Year	even	Purchase during Club Week to get a FREE gift! Visit to make the most of your discounts and freebies ( <i>Tastings, Wine by the Glass, Coctkails, Food &amp; Event Tickets</i> ) and enjoy live music! We'll also have scheduled visits with our Owner, Club Manager and Wine Maker, offering Winery Tours and an exclusive expirimental wine or wine cocktail sample just for you!		
Priority Wine Access	þ	Club Members get advance access to new & limited-edition wines before public release, notifications about low inventory wines & more - at Club discounts!		
Free Wine!	MO	FREE bottle at sign up in store! Hit 36 bottles in the calendar year to get another FREE Bottle in your next subscription!	NA	FREE bottle of wine with purchase EVERY month! Minimum purchase for free gift subject to change.
Adirondack Winery Annual Calendar	RE	Reach 36 bottles purchased in a calendar year and get this Calendar for FREE when you order online in Nov or Dec	Our Wall Calendar features ADK photography & Lake George events & you get it discounted!	FREE Beautiful Calendar when you reach 36 bottles for the year and order online in Nov/Dec - We'll add it to your order FREE1
Special Gift for 72+ Bottle Buyers		NA	NA	Reach 72 bottles in a calendar year and you can get 2 FREE Tickets to a select ticketed winery event <i>(up to \$50 value pp)</i> .

FOR MORE INFORMATION REGARDING CLUB MEMBERSHIPS, CALL 518-668-WINE x22 or VISIT ADKWINERY/CLUBS

## ADK WINERY DISCOUNTS & CLUB MEMBER PROGRAM DETAILS - BENEFITS & POLICIES

ADK WINERY DISCOUNTS &					
FINE PRINT	My ADK Subscriber	CASE CLUB	GOLD CLUB		
Renewal Requirement	Ongoing, flexible monthly subscription. Will be charged monthly for 3 bottles minimum. You pick the wines you want, or be surprised.	New Case Club Members must buy 12 more bottles <i>(24 bottles total)</i> by the end of the calendar year to renew. 1 yr+ Members must buy a total of 2 cases <i>(24 bottles)</i> by the end of the calendar year to renew.	GOLD Club members must buy 36 <i>bottles</i> by the end of the calendar year to renew for the next full calendar year.		
Renewal Requirements Continued	N/A	If the 24 bottle purchase requirement is not met by Dec. 31st, membership lapses and benefits cease until you buy another case at regular prices.	If the ( <i>36 bottle</i> ) purchase requirement is not met by Dec. 31st ( <i>i.e., you hny between 24-35 bottles in the</i> <i>year</i> ), your membership will revert to Case Club status. If you buy less than 2 cases, membership lapses and benefits cease until you buy another case at regular prices.		
What If I Join Late in the Year?	Join anytime	NEW Case Club Members who join Thanksgiving or later have until the end of the next calendar year to renew their Case Club status! <i>Bottle count starts at zero on January 1st</i> of the next year.	If the ( <i>36 bottle</i> ) purchase requirement is not met by Dec. 31st ( <i>i.e., you buy between 24-35 bottles in the</i> <i>year</i> ), your membership will revert to Case Club status. If you buy less than 2 cases, membership lapses and benefits cease until you buy another case at regular prices.		
Minimum Commitment	4 month minimum ( <i>min. 3 btls per</i> <i>installment</i> ) must be met in one calendar year. If you fail to contact us via text, email or phone to skip you will be charged the 3 bottle monthly minimum automatically.	Your Club benefits extend until the end of the calendar year and there's no commitment beyond that!			
Commitment Continued	Membership does not need to be consecutive. You can skip months whenever you need. Hold multiple months as well with a 3 month maximum hold. Benefits are put on hold during skipped months.				
Processing	Monthly subscription orders will be processed on the 1st of every month or the closest business day. Members can buy wine anytime in addition to the subscription.	Case and Gold club do not have any automatic charges - they can purchase at any time using their club discounts!			
Refund Policy	No refunds will be given after an order has shipped, except in the event damages occur in route.				
Can I belong to more than one	Members can only belong to one program at a time.				
Can I Share Benefits?	Yes, Club Members can share their benefits w/ spouses. Nontransferable beyond spouses.				
What Information do I need to Provide?	In order to be a member, we require Email Address, First & Last Name, Full Shipping Address, Phone				
How Do I Shop with My Discounts?	Let an associate know you're a Club Member and they'll take care of the rest! Or, register for an account at adkwinery.com w/ your Club Member email. Discounts auto-apply!				
Other Details	Event discounts determined on per-event basis. Comped tasting sessions include free glass only if desired. Club benefits, composition & pricing subject to change without notice. Club Members must be present at events to receive freebies & giveaways. Some deals & freebies may require purchase. Free tasting sessions, other freebies, discounts & deals are non-transferrable & cannot be postponed for later use.				
FOR MORE INFORMATION REGARDING CLUB MEMBERSHIPS, CALL 518-668-WINE x22 or VISIT ADKWINERY/CLUBS					